

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001

CIN NO. U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine						Miscellaneous									Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	For Q1 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	81,548	73,044	4,219	77,263	2,55,576	-	2,55,576	9,445	2,619	36,011	1,955	58,959	2,72,672	6,042	76,622	7,19,901	8,78,712
Add : Re-insurance Accepted	30,892	6,481	9,363	15,844	-	-	-	-	1	19,061	16,709	57	4,458	-	661	40,947	87,683
Less : Commission on Re-insurance Ceded	2,99,742	(2,905)	3,813	908	4,17,645	9,239	4,26,884	849	1,347	1,04,890	1,742	90,187	6,19,417	12,237	65,298	13,22,851	16,23,501
Net Commission	(1,87,302)	82,430	9,769	92,199	(1,62,069)	(9,239)	(1,71,308)	8,596	1,273	(49,818)	16,922	(31,171)	(3,42,287)	(6,195)	11,985	(5,62,003)	(6,57,106)

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		For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	For Q1 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	57,392	55,136	1,972	57,108	2,32,193	-	2,32,193	8,377	2,557	25,008	2,451	50,566	2,60,336	4,161	61,890	6,47,539	7,62,039
Add : Re-insurance Accepted	28,129	16,080	2,347	18,427	-	-	-	-	1	5,408	23,831	41	5,003	-	822	35,106	81,662
Less : Commission on Re-insurance Ceded	2,15,507	10,741	3,108	13,849	5,29,875	21,808	5,51,683	740	1,245	72,932	3,129	94,242	5,59,596	13,686	38,661	13,35,914	15,65,270
Net Commission	(1,29,986)	60,475	1,211	61,686	(2,97,682)	(21,808)	(3,19,490)	7,637	1,313	(42,516)	23,153	(43,635)	(2,94,257)	(9,525)	24,051	(6,53,269)	(7,21,569)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q1 2015-16	For Q1 2014-15
	(₹ '000)	(₹ '000)
Agents	2,00,225	1,86,883
Brokers	4,60,024	3,65,515
Corporate Agency	2,18,463	2,09,641
Referral	-	-
TOTAL	8,78,712	7,62,039

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		Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	Upto Q1 2015-16	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
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