

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001
(CIN) U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	For Q2 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	34,164	34,456	1,414	35,870	232,005	-	232,005	8,333	1,903	20,902	3,095	60,789	266,374	4,261	70,146	667,808	737,842
Add : Re-insurance Accepted	19,810	3,060	4,975	8,035	-	-	-	-	(21)	20,742	25,616	-	3,955	-	820	51,112	78,957
Less : Commission on Re-insurance Ceded	104,944	7,138	4,840	11,978	546,531	7,820	554,351	720	2,389	61,950	2,141	118,330	681,656	4,490	166,901	1,592,928	1,709,850
Net Commission	(50,970)	30,378	1,549	31,927	(314,526)	(7,820)	(322,346)	7,613	(507)	(20,306)	26,570	(57,541)	(411,327)	(229)	(95,935)	(874,008)	(893,051)

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		For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	For Q2 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	22,255	35,601	2,944	38,545	261,296	-	261,296	8,028	2,388	20,400	1,822	42,113	225,315	3,325	63,438	628,125	688,925
Add : Re-insurance Accepted	37,057	1,290	1,040	2,330	-	-	-	-	(1)	5,648	21,950	26	(45,307)	-	69	(17,615)	21,772
Less : Commission on Re-insurance Ceded	81,991	4,827	8,250	13,077	295,019	155,150	450,169	756	2,915	77,259	3,487	62,605	534,919	9,359	232,064	1,373,533	1,468,601
Net Commission	(22,679)	32,064	(4,266)	27,798	(33,723)	(155,150)	(188,873)	7,272	(528)	(51,211)	20,285	(20,466)	(354,911)	(6,034)	(168,557)	(763,023)	(757,904)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q2 2014-15	For Q2 2013-14
	(₹ '000)	(₹ '000)
Agents	176,593	189,538
Brokers	298,986	337,063
Corporate Agency	262,263	162,324
Referral	-	-
TOTAL	737,842	688,925

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		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	Upto H1 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	91,556	89,592	3,386	92,978	464,198	-	464,198	16,710	4,460	45,910	5,546	111,355	526,710	8,422	132,036	1,315,347	1,499,881
Add : Re-insurance Accepted	47,939	19,140	7,322	26,462	-	-	-	-	(20)	26,150	49,447	41	8,958	-	1,642	86,218	160,619
Less : Commission on Re-insurance Ceded	320,451	17,879	7,948	25,827	1,076,406	29,628	1,106,034	1,460	3,634	134,882	5,270	212,572	1,241,252	18,176	205,562	2,928,842	3,275,120
Net Commission	(180,956)	90,853	2,760	93,613	(612,208)	(29,628)	(641,836)	15,250	806	(62,822)	49,723	(101,176)	(705,584)	(9,754)	(71,884)	(1,527,277)	(1,614,620)

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		Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	Upto H1 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	81,883	103,119	4,762	107,881	533,851	-	533,851	16,006	3,870	47,591	6,173	80,840	472,499	6,319	120,557	1,287,706	1,477,470
Add : Re-insurance Accepted	69,097	3,585	2,048	5,633	-	-	-	-	-	9,562	63,477	308	10,920	-	383	84,650	159,380
Less : Commission on Re-insurance Ceded	261,268	13,774	14,264	28,038	609,432	309,603	919,035	1,590	5,691	176,544	6,115	116,814	1,062,805	17,954	304,398	2,610,946	2,900,252
Net Commission	(110,288)	92,930	(7,454)	85,476	(75,581)	(309,603)	(385,184)	14,416	(1,821)	(119,391)	63,535	(35,666)	(579,386)	(11,635)	(183,458)	(1,238,590)	(1,263,402)

Break-up of the expenses (Gross) incurred to procure business as per details below:

	H1 2014-15	H1 2013-14
	(₹ '000)	(₹ '000)
Agents	363,476	393,538
Brokers	664,501	765,879
Corporate Agency	471,904	318,053
Referral	-	-
TOTAL	1,499,881	1,477,470