

PERIODIC DISCLOSURES

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
(CIN) U67200MH2000PLC129408

COMMISSION [NET]

Particulars	Fire	Marine			Miscellaneous												Total
		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	For Q3 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	35,651	34,391	911	35,302	2,69,062	-	2,69,062	7,614	4,446	20,908	1,836	60,600	2,45,442	4,712	56,319	6,70,939	7,41,892
Add : Re-insurance Accepted	53,109	1,868	4,566	6,434	-	-	-	-	609	6,606	25,105	-	3,638	-	3,369	39,327	98,870
Less : Commission on Re-insurance Ceded	1,54,073	4,951	57,704	62,655	6,23,510	8,726	6,32,236	3,692	4,377	1,02,143	(1,463)	1,08,097	7,46,585	13,490	1,24,486	17,33,643	19,50,371
<b>Net Commission</b>	<b>(65,313)</b>	<b>31,308</b>	<b>(52,227)</b>	<b>(20,919)</b>	<b>(3,54,448)</b>	<b>(8,726)</b>	<b>(3,63,174)</b>	<b>3,922</b>	<b>678</b>	<b>(74,629)</b>	<b>28,404</b>	<b>(47,497)</b>	<b>(4,97,505)</b>	<b>(8,778)</b>	<b>(64,798)</b>	<b>(10,23,377)</b>	<b>(11,09,609)</b>

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		For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	For Q3 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	30,610	30,069	1,569	31,638	2,92,661	-	2,92,661	7,540	1,925	26,827	1,878	43,013	2,52,216	2,125	57,559	6,85,744	7,47,992
Add : Re-insurance Accepted	43,384	2,521	293	2,814	-	-	-	-	127	4,777	29,247	(1)	4,906	-	925	39,981	86,179
Less : Commission on Re-insurance Ceded	50,787	8,382	4,981	13,363	3,56,017	1,80,481	5,36,498	667	462	87,050	3,727	77,009	6,44,202	5,424	61,898	14,16,938	14,81,088
<b>Net Commission</b>	<b>23,207</b>	<b>24,208</b>	<b>(3,119)</b>	<b>21,089</b>	<b>(63,356)</b>	<b>(1,80,481)</b>	<b>(2,43,837)</b>	<b>6,873</b>	<b>1,590</b>	<b>(55,446)</b>	<b>27,398</b>	<b>(33,997)</b>	<b>(3,87,080)</b>	<b>(3,299)</b>	<b>(3,414)</b>	<b>(6,91,213)</b>	<b>(6,46,917)</b>

Break-up of the expenses (Gross) incurred to procure business as per details below:

	For Q3 2014-15	For Q3 2013-14
	(₹ '000)	(₹ '000)
Agents	1,85,781	1,93,503
Brokers	2,96,262	3,74,263
Corporate Agency	2,59,849	1,80,226
Referral	-	-
<b>TOTAL</b>	<b>7,41,892</b>	<b>7,47,992</b>

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		Marine Cargo	Marine Others	Marine Total	Motor OD	Motor TP	Motor Total	Worksmens' Compensation	Public/Product Liability	Engineering	Aviation	Personal Accident	Health Insurance	Credit Insurance	Others	Total Miscellaneous	
		Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	Upto 9M 2014-15	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	1,27,207	1,23,983	4,297	1,28,280	7,33,260	-	7,33,260	24,324	8,906	66,818	7,382	1,71,955	7,72,152	13,134	1,88,355	19,86,286	22,41,773
Add : Re-insurance Accepted	1,01,048	21,008	11,888	32,896	-	-	-	-	589	32,756	74,552	41	12,596	-	5,011	1,25,545	2,59,489
Less : Commission on Re-insurance Ceded	4,74,524	22,830	65,652	88,482	16,99,916	38,354	17,38,270	5,152	8,011	2,37,025	3,807	3,20,669	19,87,837	31,666	3,30,048	46,62,485	52,25,491
<b>Net Commission</b>	<b>(2,46,269)</b>	<b>1,22,161</b>	<b>(49,467)</b>	<b>72,694</b>	<b>(9,66,656)</b>	<b>(38,354)</b>	<b>(10,05,010)</b>	<b>19,172</b>	<b>1,484</b>	<b>(1,37,451)</b>	<b>78,127</b>	<b>(1,48,673)</b>	<b>(12,03,089)</b>	<b>(18,532)</b>	<b>(1,36,682)</b>	<b>(25,50,654)</b>	<b>(27,24,229)</b>

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		Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	Upto 9M 2013-14	
	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)	(₹ '000)
Commission paid																	
Direct	1,12,493	1,33,188	6,331	1,39,519	8,26,512	-	8,26,512	23,546	5,795	74,418	8,051	1,23,853	7,24,715	8,444	1,78,116	19,73,450	22,25,462
Add : Re-insurance Accepted	1,12,481	6,106	2,341	8,447	-	-	-	-	127	14,339	92,724	307	15,826	-	1,308	1,24,631	2,45,559
Less : Commission on Re-insurance Ceded	3,12,055	22,156	19,245	41,401	9,65,449	4,90,084	14,55,533	2,257	6,153	2,63,594	9,842	1,93,823	17,07,007	23,378	3,66,296	40,27,884	43,81,340
<b>Net Commission</b>	<b>(87,081)</b>	<b>1,17,138</b>	<b>(10,573)</b>	<b>1,06,565</b>	<b>(1,38,937)</b>	<b>(4,90,084)</b>	<b>(6,29,021)</b>	<b>21,289</b>	<b>(231)</b>	<b>(1,74,837)</b>	<b>90,933</b>	<b>(69,663)</b>	<b>(9,66,466)</b>	<b>(14,934)</b>	<b>(1,86,872)</b>	<b>(19,29,803)</b>	<b>(19,10,319)</b>

**Break-up of the expenses (Gross) incurred to procure business as per details below:**

	9M 2014-15	9M 2013-14
	(₹ '000)	(₹ '000)
Agents	5,49,257	5,87,041
Brokers	9,60,763	11,40,142
Corporate Agency	7,31,753	4,98,279
Referral	-	-
<b>TOTAL</b>	<b>22,41,773</b>	<b>22,25,462</b>