

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115, dated August 03, 2001

Year: 2005-06

Sl.No.	Business Acquisition through different channels				
	Channels	March 31, 2006		March 31, 2005	
		No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	61,364	18,786	24,013	9,914
2	Corporate Agents-Banks	-	-	-	-
3	Corporate Agents -Others	642,857	35,024	285,725	21,687
4	Brokers	18,263	14,646	6,992	7,745
5	Micro Agents	-	-	-	-
6	Direct Business	204,546	33,432	72,951	17,703
	Total (A)	927,030	101,888	389,681	57,049
1	Referral (B)	534,009	57,312	218,245	31,468
	Grand Total (A+B)	1,461,039	159,200	607,926	88,517

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold